

## Message Text

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41

ACTION CU-04

INFO OCT-01 AF-06 ISO-00 /011 W  
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R 160908Z MAR 76  
FM AMEMBASSY LAGOS  
TO SECSTATE WASHDC 3941  
INFO USIA WASHDC

UNCLAS LAGOS 03202

FOR CU/IVP/V

E.O. 11652 : NA  
TAGS : OEXC, NI (OLUGBODE, OLUSOLA)  
SUBJ : FACILITATIVE ASSISTANCE FOR VOLUNTARY VISITOR: OLUGBODE

1. POST REQUESTS FACILITATIVE ASSISTANCE FOR MR. OLUSOLA OLUGBODE,  
MANAGING DIRECTOR, INTERBROKER ODT., WHO IS INTERESTED IN MEETING  
WITH LEADING U.S. INSURANCE BROKERAGE AND CONSULTANCY FIRMS WHO MIGHT  
BE INTERESTED IN FORMING PARTNERSHIP WITH INTERBROKER. MR. OLUGBODE  
WISHES TRAVEL FOR APPROXIMATELY 30 DAYS BEGINNING IN APRIL, AT HIS OW  
N  
EXPENSE. REQUEST CU/IVP/V ASSISTANCE WITH APPOINTMENTS, TRAVEL  
ARRANGEMENTS AND ACCOMMODATIONS BOOKINGS PER PROGRAM SUGGESTIONS  
BELOW.

.2. BIODATA FOLLOWS:

FULL NAME : MR. OLUSOLA OLUGBODE

PRESENT POSITION: MANAGING DIRECTOR, INTERBROKER LIMITED,  
LAGOS

PAST POSITIONS: UNDERWRITING MANAGER, SENTINEL ASSURANCE  
CO. LTD., LAGOS:  
ASSISTANT GENERAL MANAGER, LEADWAY  
ASSURANCE CO. LTD., KADUNA;  
LIFE SUPERINTENDENT, LION OF AFRICA INSURANCE  
CO. LTD., LAGOS

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DATE & PLACE OF BIRTH: [Sensitive Information Removed Per NARA 7 AUG 2013]; LAGOS, LAGOS STATE

PRESENT CITIZENSHIP: NIGERIAN: NONE PREVIOUS

PREVIOUS TRAVEL TO THE US : NONE

PREVIOUS TRAVEL TO OTHER COUNTRIES: U.K. 1966-68;  
SWITSEELAND 1968

PREVIOUS USG GRANT : NONE

ACADEMIC TRAINING : ARAROMI BAPTIST SCHOOL, LAGOS 1948-55;  
METHODIST BOYS HIGH SCHOOL, LAGOS 1955-60;  
HOLBORN COLLEGE OF LAW & COMMERCE, LONDON  
1966-68

MEMBERSHIP IN PROFESSIONAL ORGANIZATIONS: ASSOCIATESHIP OF  
THE CHARTERED INSURANCE INSTITUTE

PUBLICATIONS: NONE

KNOWLEDGE OF ENGLISH LANGUAGE: EXCELLENT

KNOWLEDGE OF OTHER LANGUAGES : YORUBA AND HAUSA

AVOCATIONAL INTERESTS : SWIMMING & TABLE TENNIS

MARITAL STATUS: MARRIED CHILDREN : NONE

WILLINGNESS TO SPEAK TO AMERICAN AUDIENCES: YES

SUGGESTED TOPIC: "CAPITALISM OR SOCIALISM, WHICH IS THE WAY  
OUT?"

EMERGENCY NAME & ADDRESS: CO/O MR. P.O. MUNIS  
2 CAMPOS SQUARE  
LAGOS

PROGRAM SUGGESTIONS: VISITOR WOULD LIKE VISIT FIRMS OF  
LEADING INSURANCE BROKERS AND  
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CONSULTANTS TO UNDERSTUDY THEIR CONTACT TECHNIQUE AND SECURE THEIR  
INTERNATIONAL CONNECTIONS FOR USE IN NIGERIA. VISITOR'S COMPANY  
SEEKING PARTNERSHIP WITH AMERICAN FIRM THIS FIELD. HE WOULD ALSO  
LIKE VISITS LEADING INSURANCE HOUSES, PARTICULARLY NEW YORK LIFE,  
TO SEE THEIR SET-UP AND LOOK FOR POSSIBLE AREA OF COOPERATION: VISIT  
WALL STREET FOR TALKS WITH SOME FIRMS OPERATING THERE.

AS INTER BROKER ROLE IN PRINCIPALLY THAT OF "MIDDLE-MAN" THE VISITOR

WOULD BE INTERESTED IN MEETING ANY FIRM SEEKING REPRESENTATION IN NIGERIA. HE WISHES TO EXPLORE IDEA OF "LUNCHEON VOUCHERS" FOR EATING IN RESTAURANTS AND HOTELS AND WOULD THEREFORE BE INTERESTED IN MEETING FIRMS SPECIALIZING IN THIS, IF THEY EXIST IN U.S. ALSO TRADING STAMP COMPANIES SHOULD BE INCLUDED, GIVEN POSSIBLE INTEREST IN INTRODUCING IDEA IN NIGERIA. THE VISITOR ALREADY HAS CONTACT WITH LOUIS BERGER INC., OF CALIFORNIA AND HOPES TO VISIT THEIR OFFICE.

3. ADVISE.  
EASUM

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 MAR 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976LAGOS03202  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760098-1014  
**From:** LAGOS  
**Handling Restrictions:** n/a  
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**Legacy Key:** link1976/newtext/t19760357/aaaabxzh.tel  
**Line Count:** 125  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION CU  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** wolfsd  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 07 JUL 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <07 JUL 2004 by vandyklc>; APPROVED <25 AUG 2004 by wolfsd>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** : FACILITATIVE ASSISTANCE FOR VOLUNTARY VISITOR: OLUGBODE  
**TAGS:** OEXC, NI, (OLUGBODE, OLUSOLA)  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006